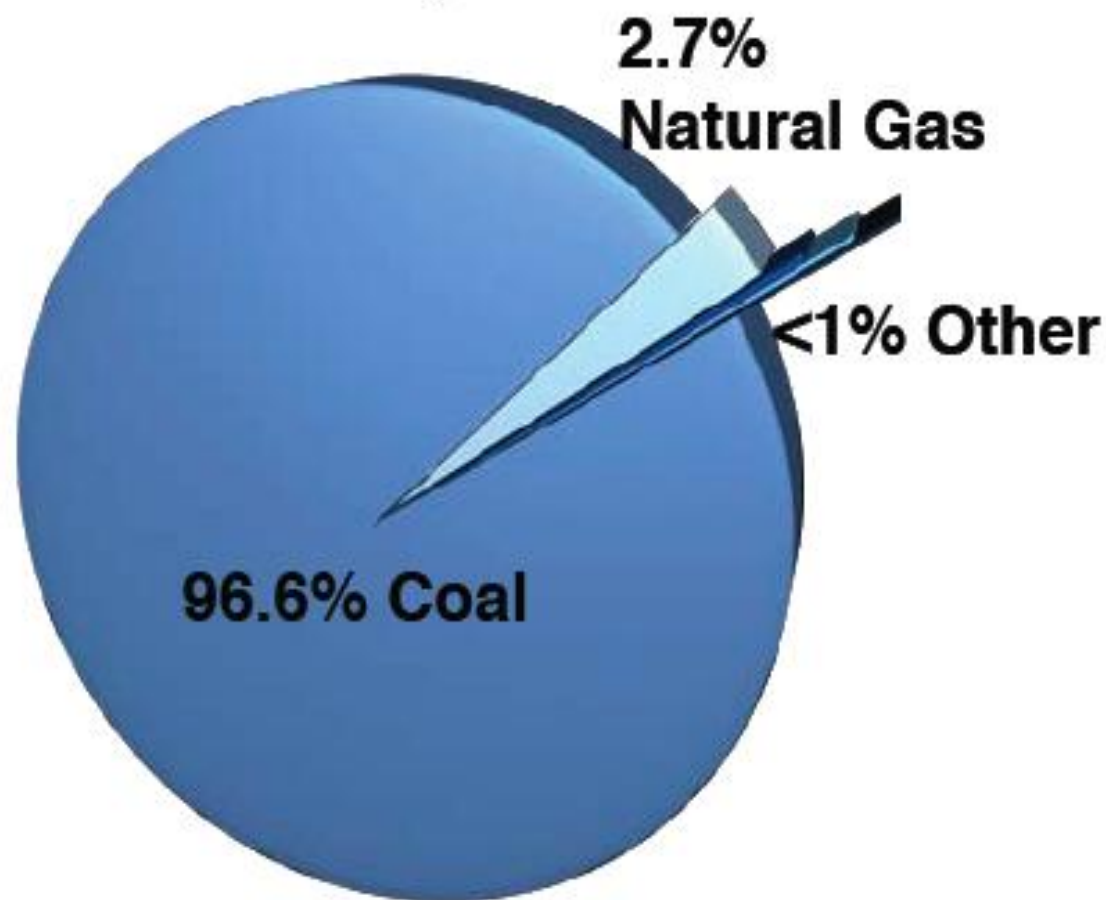




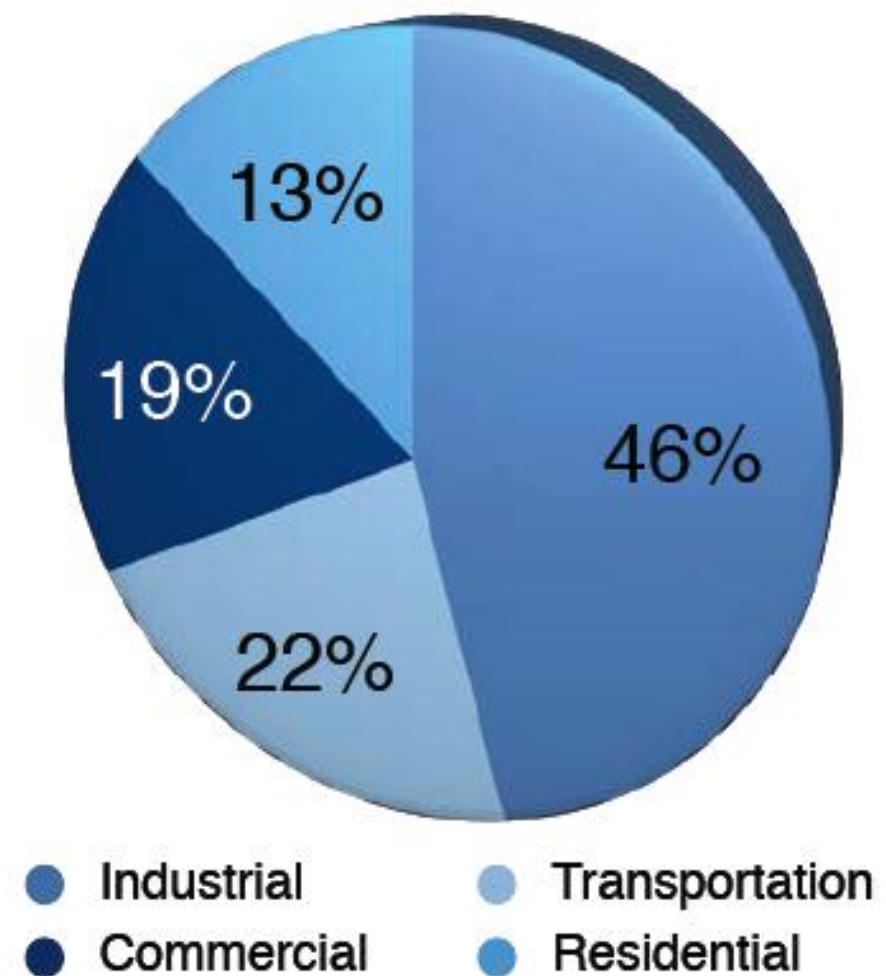
Delivering Energy Systems Solutions

Indiana Energy Mix is Heavy on Utility-Scale Coal, With High Electricity Usage in Industry...

Indiana electric generation mix, 2007²¹

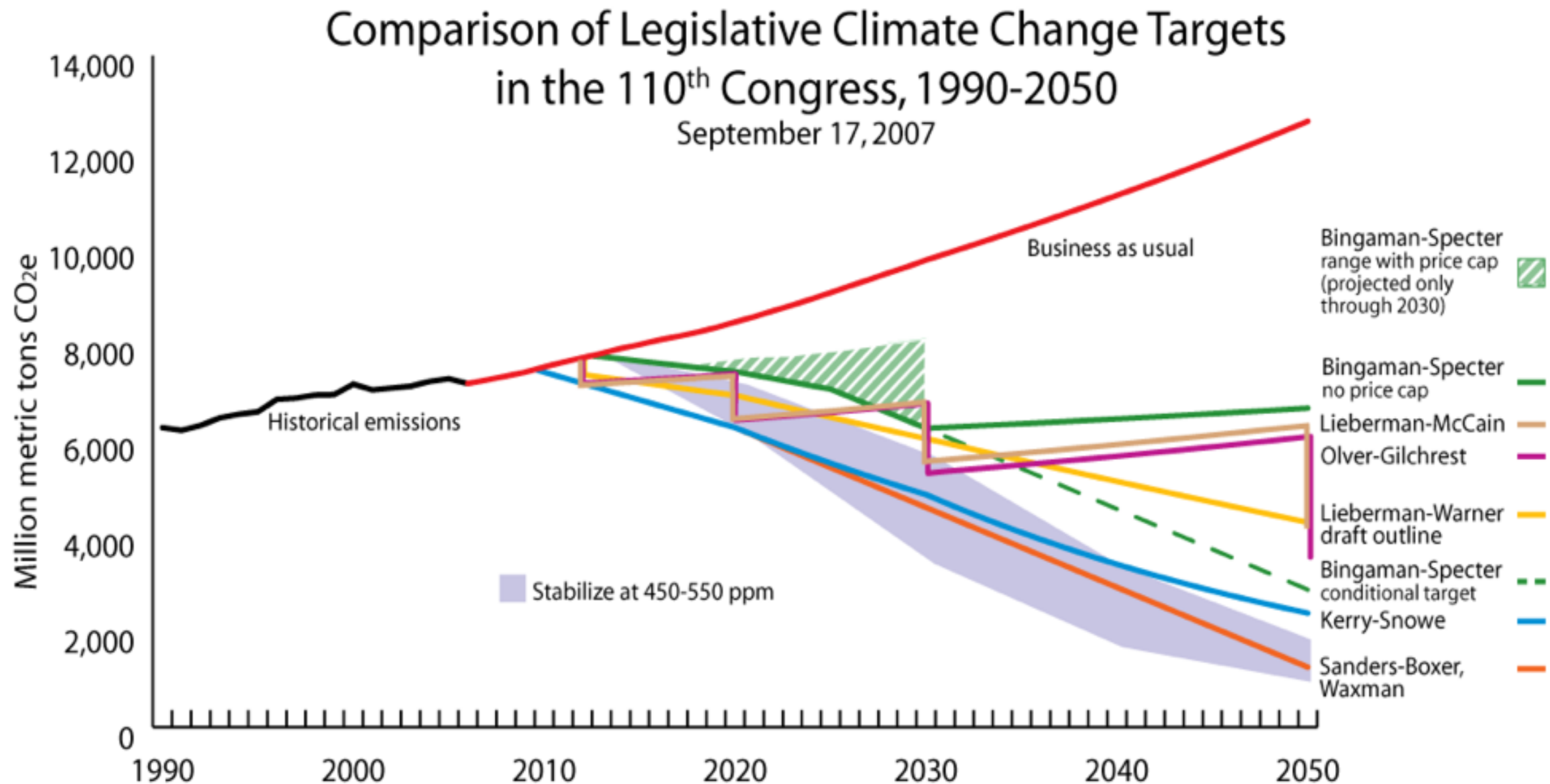


Energy Consumption by End-use Sector, 2005²³



...Bringing Significant Risk to the State in Terms of Climate Legislation...

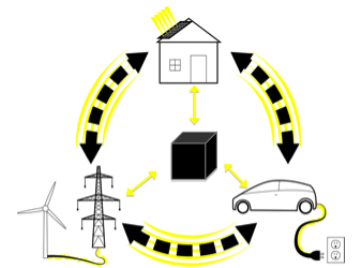
Climate legislation is primed to increase electricity costs ~50% or more and put carbon-intensive energy sources at risk



WORLD RESOURCES INSTITUTE

For a full discussion of underlying methodology, assumptions and references, please see <http://www.wri.org/usclimatetargets>. WRI does not endorse any of these bills. This analysis is for comparative purposes only. Data post-2030 may be derived from extrapolation of EIA projections.

The Cleantech Upside for Indiana is Significant: Turns Climate Risks into New and Profitable Opportunities



| Cleantech Sector | Wind | xEV | Distributed Generation | Second-Generation Biofuels | Clean Coal /Nuclear | Integrated Energy Systems |
|-------------------------------|---|---|--|---|---|---|
| What is it? | Electricity generation from wind turbines | Vehicles with electric drive, either hybrid, plug-in hybrid, or battery powered | Power generation providing combined heat and electricity | Biofuels made from cellulosic feedstock | Providing reliable baseload energy with an abundant domestic resource, reducing emissions 90% | Systems such as “vehicle to grid” or “vehicle to building” that cross traditional siloed energy sectors |
| How big is the market? | \$80B/y global by 2017 | \$75B/y global by 2017 | ~80GW by 2020 | \$70B/y global by 2017 | ~80GW by 2020 | \$100B+ by 2020 |
| Why Indiana? | Companies and assets could play in wind value chain | Strong capabilities in automotive power and energy systems | Emerging companies already providing distributed solutions | Strong potential for cellulose crops and opportunity to leverage life sciences assets | Two commercial clean coal plants, CCS potential, limited renewable capacity | Key assets across different sectors could be combined to create new markets |
| Federal ARRA Funding | \$6B alt energy loan guarantee | \$2B advanced battery loans \$25B ATVM loans | \$11B for transmission grid and SmartGrid | \$6B alt energy loan guarantee | \$3.4B fossil fuel R&D (clean coal /CCS) | \$11B for transmission grid and SmartGrid |
| | \$2B energy efficiency and renewable energy R&D , demonstration , and deployment \$1.6B for DOE science and research projects across all sectors | | | | | |

Energy Systems Network (ESN) provides project development and coordination for joint ventures and cooperative partnerships between network members who are seeking to bring new energy technologies, products, or applications to market .

ESN commercialization projects deliver systems level solutions by drawing on a rich diversity of established and emerging companies and institutions across Indiana and beyond who collectively make up a world-class cleantech cluster with expertise that span the energy ecosystem.

ESN Board of Directors

Joe Loughrey (chair) – retired Vice-Chairman & President, Cummins Inc.

James E. (Jim) Rogers – Chairman & CEO, Duke Energy

Jeff Owens – President, Delphi Electronics and Safety

Dr. John Kelly III – Senior Vice President and Director of Research, IBM

Charles Gassenheimer – Chairman & CEO, Ener1 Corporation

Mike Hudson – President, I-Power Technologies

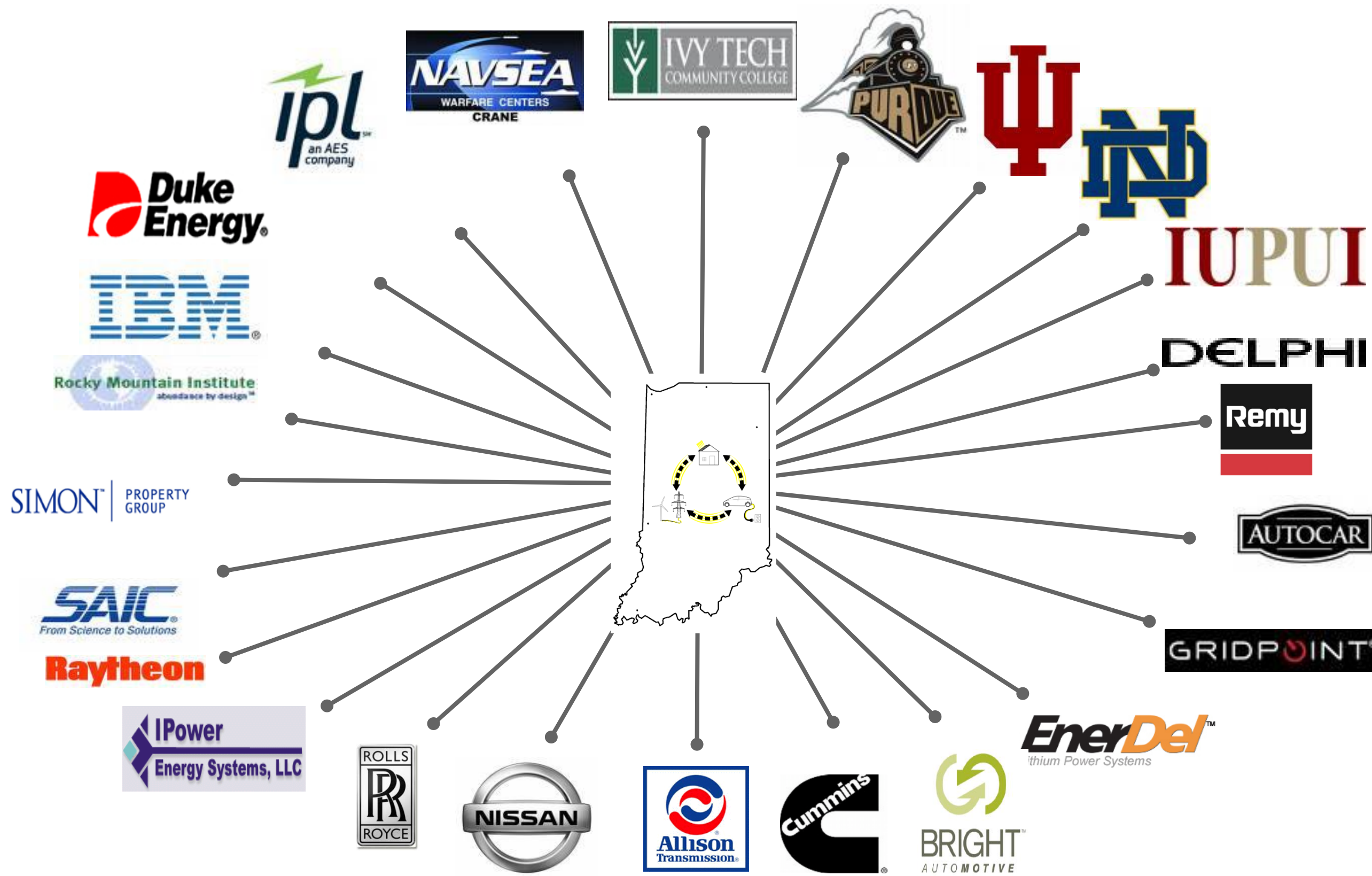
John Waters – President & CEO, Bright Automotive

Amory Lovins – Chairman & Chief Scientist, Rocky Mountain Institute

France Cordova – President, Purdue University

Thomas Snyder – President, Ivy Tech Community College

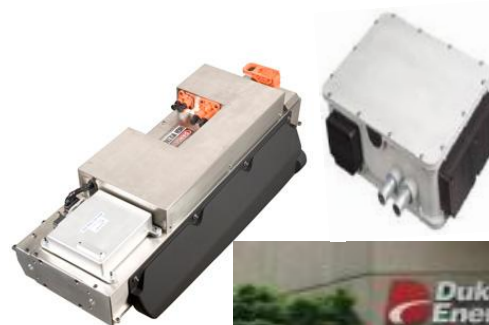
Mark Miles – President & CEO, Central Indiana Corporate Partnership



HOOSIER HEAVY HYBRID P A R T N E R S H I P



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High Volume Market(s)



Plug-in Smart-Charge



Hybrid Refuse Vehicle

Project 1

Project 2

Project 3

Project Outcomes

Cost effective diesel electric hybrid power train system for light, medium, and heavy duty vehicles

Smart charge system for plug-in electric vehicles using renewable powered energy storage system

Hybrid refuse vehicle. Partnership with Autocar.

Jobs

1000+ engineers, technicians, and assembly workers

500+ engineers, technicians, and assembly workers

500+ engineers, technicians, and assembly workers

Improved Fuel Economy

Fuel economy up 40+%
CO2 emissions down 25+%
System cost reduction of 50%

Additional fuel consumption savings by optimizing charging of PHEVs and EVs

Fuel consumption down 40%
CO2 Emissions down 40%

ESN -Proprietary



PROJECT PLUG-IN

First of its kind commercial scale pilot of plug-in electric vehicles (PEVs) and smart grid technology working together to demonstrate a transportation energy system solution for the Indianapolis MSA

The pilot will span the service territories of two regulated utilities and provide a model for what's needed to take smart grid and plug-in systems to scale

Our plug-in ecosystem will provide an optimal test bed for accelerating the commercialization of plug-in technologies on the vehicle side, grid side, and in-between

Our Partners



DELPHI



I'M GREEN

*Integrated **M**icro-**G**rid: **R**esource **E**nergy **E**fficiency **N**etwork*

Distributed power generation solutions needed to allow grid independence and support renewable energy development

- Intermittent power is a major challenge facing wind energy and other renewables
- DOD has called for grid independent solutions for bases and forward operations
- Solutions are needed that provide fast and reliable supplemental power up to a MW+

Partnership will develop a scalable (KW to MW) cost effective micro-grid solution that leverages best of class technologies integrated into a scalable system solution for defense and commercial markets (i.e. dual-use) to deliver improved energy efficiency, increased grid reliability, and greater security.

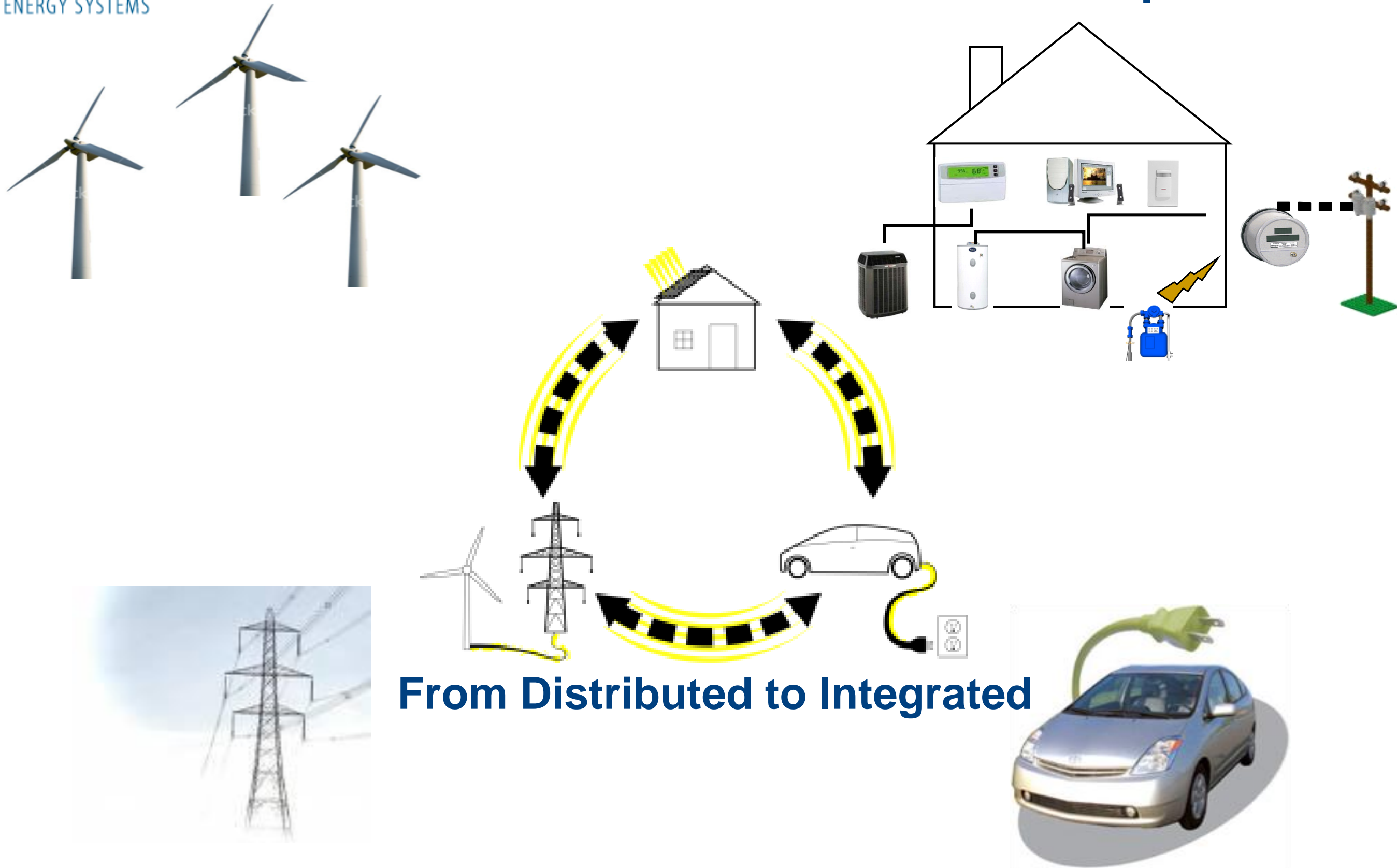
Initial Partners



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Innovations In Wind: 'Some' Next Steps...



From Distributed to Integrated

Integrated Wind Resources

Menu of technologies for a variety of platforms and markets

Smaller systems for micro grids/district energy systems

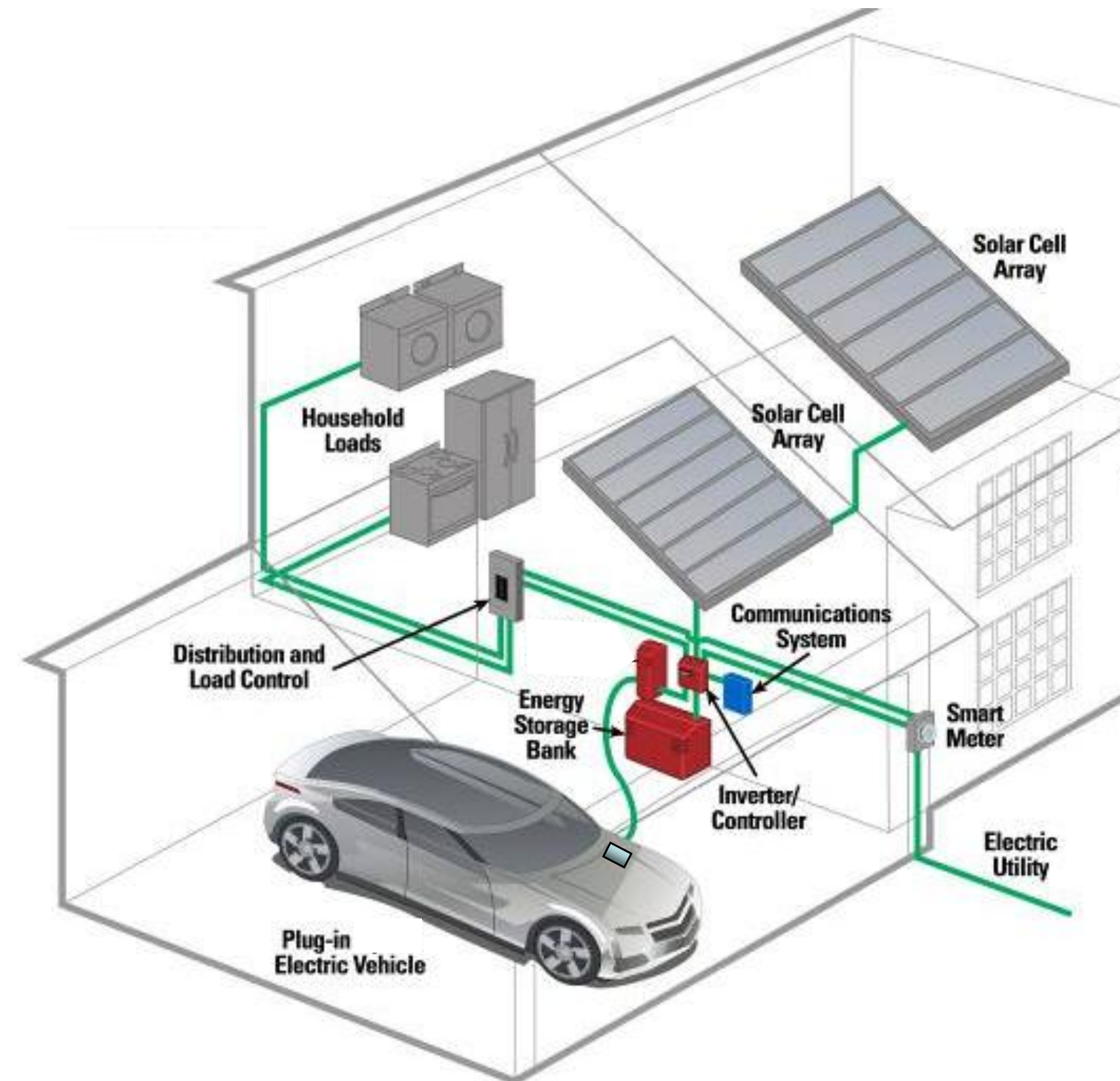
Integrated Energy Storage

Smart Grid enabling ‘Smart Wind’

It's A Group Effort...



But Collaboration Can Work...



Features:

- Smart Interface for Plug-In Vehicle with integrated high power charger
 - Utilizes grid power, solar power, or stored energy
- Renewable Energy System with energy storage
 - Able to provide power to the grid, household loads or plug-in vehicle
- Back-up power with load control
- Communication system between utility and home energy management system
 - Utilizes established home control network standards
 - Utilizes power line and/or RF communications
 - Does not require dedicated wiring
- Smart Meter
 - Net metering
 - Wireless, wide area networks
 - Power line communications network